# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# FORM 8-K CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

October 19, 2005 Date of report (Date of earliest event reported)

# **SEI Investments Company**

(Exact name of registrant as specified in its charter)

Pennsylvania (State or other jurisdiction of incorporation) 0-10200 (Commission File No.) 23-1707341 (I.R.S. Employer Identification No.)

1 Freedom Valley Drive Oaks, Pennsylvania 19456 (Address of principal executive offices) (Zip Code)

(610) 676-1000

(Registrants' telephone number, including area code)

Not applicable (Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

" Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

" Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

" Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

### Item 2.02. Results of Operations and Financial Condition.

On Wednesday, October 19, 2005, SEI Investments Company issued a press release announcing its financial and operating results for the third quarter ended September 30, 2005. A copy of the press release is furnished as Exhibit 99.1 and incorporated in this Item 2.02 by reference.

## Item 9.01. Financial Statements and Exhibits.

- (c) Exhibits.
- 99.1 Press Release dated October 19, 2005 of SEI Investments Company relating to financial and operating results for the third quarter ended September 30, 2005.

# SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

SEI Investments Company

By: /s/ Dennis J. McGonigle

Dennis J. McGonigle Chief Financial Officer

Date: October 19, 2005

## Exhibit Number

99.1

# Description

# EXHIBIT INDEX

Press Release dated October 19, 2005 of SEI Investments Company, financial and operating results for the third quarter ended September 30, 2005.

# NEWS FROM SEI

For Immediate Release

Contact:	Mark Samuels, SVP	Murray Louis, VP	Larry Wexler	
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Pages:	eight			

# SEI Reports Third-Quarter 2005 Results Net Income up 8%, Revenues Increase 12%

OAKS, Pa., October 19, 2005 — SEI Investments Company (NASDAQ:SEIC) today announced financial results for third-quarter 2005, reporting increases in revenues, net income and earnings per share, compared to the corresponding period in 2004.

Consolidated Overview	For the Three MonthsFor the Nine MonthsEnded September 30,Ended September 30,					
(In thousands, except earnings per share)	2005	2004	%	2005	2004	%
Revenues	\$193,659	\$172,978	12%	\$569,420	\$509,301	12%
Net Income Before Taxes	76,677	71,227	8%	214,874	197,678	9%
Net Income	49,196	45,407	8%	137,089	126,020	9%
Diluted Earnings Per Share	\$.48	\$.43	12%	\$ 1.32	\$ 1.19	11%

"We continue to be pleased with our results, especially since we are in the heart of the build phase of our new strategies", said Alfred P. West, Jr., SEI Chairman and CEO.

"These investments promise to both transform our company, giving us even larger markets for growth, as well as provide our clients with increased opportunities for success. In the long run, we are firm in our belief that these investments will position us to grow future revenues and profits more rapidly."

#### Summary of Third-Quarter and Year-to-Date Results by Business Segment

		For the Three Month Period Ended September 30,			For the Nine Month Period Ended September 30,		
In thousands)	2005	2004	%	2005	2004	%	
Private Banking and Trust:							
Revenues	\$ 67,793	\$ 69,360	(2%)	\$211,721	\$218,137	(3%	
Operating Profit	\$ 23,582	\$ 29,674	(21%)	\$ 76,173	\$ 86,805	(12%	
Operating Margin	35%	43%		36%	40%		
Investment Advisors:							
Revenues	53,142	45,967	16%	151,205	132,198	14%	
Operating Profit	28,978	24,995	16%	80,820	72,305	12%	
Operating Margin	55%	54%		53%	55%		
Enterprises:							
Revenues	22,004	18,347	20%	62,939	50,617	24%	
Operating Profit	9,721	8,112	20%	28,447	23,168	23%	
Operating Margin	44%	44%		45%	46%		
Money Managers:							
Revenues	22,707	20,523	11%	64,081	56,471	13%	
Operating Profit	3,362	3,573	(6%)	10,223	10,457	(2%	
Operating Margin	15%	17%		16%	19%		
Investments in New Businesses:							
Revenues	28,013	18,781	49%	79,474	51,878	53%	
Operating Loss	(4,131)	(4,747)	13%	(15,004)	(13,760)	(9%	
Operating Margin	(15%)	(25%)		(19%)	(27%)		
Consolidated Segment Totals:							
Revenues	\$193,659	\$172,978	12%	\$569,420	\$509,301	12%	
Operating Profit	\$ 61,512	\$ 61,607	—	\$180,659	\$178,975	1%	
Operating Margin	32%	36%		32%	35%		

### **Third-Quarter Business Commentary:**

- Private Banking & Trust lagged year-ago levels on revenues and profits, due primarily to previously reported losses in the mutual fund services business during the 2nd half of 2004.
- The Investment Advisors, Enterprises, Money Managers and Investments in New Businesses segments reported revenue gains, versus year-ago levels. This was fueled by stronger capital markets and, in most segments, new sales.
- Consolidated operating margins lagged year-ago levels, due primarily to increased rate of investment and operational spending necessary to deliver new company
  strategies and solutions, as well as costs directly associated with new revenue.
- Assets under management grew by \$7.9 billion during the 3rd quarter to \$138.5 billion. This growth included \$5.5 billion from the unconsolidated affiliate and \$2.4 billion from the business segments.
- In the 3rd quarter, SEI purchased 1,124,000 shares of its common stock for \$41.9 million.

### **Earnings Conference Call**

A conference call to review earnings is scheduled for 2:00 PM EDT on Wednesday, October 19, 2005. Investors may listen to the call at <u>www.seic.com</u>, or listen at <u>www.earnings.com</u>, a service of CCBN. The call may also be accessed at numerous financial services web sites including AOL, Motley Fool and Yahoo. Investors may also listen to replays at these web sites, or by telephone at (USA) 1-800-475-6701; (International) 320-365-3844, access code 798076.

### About SEI

SEI (NASDAQ:SEIC) is a leading global provider of asset management services and investment technology solutions. The company's innovative solutions help corporations, financial institutions, financial advisors, and affluent families create and manage wealth. As of the period ending September 30, 2005, through our subsidiaries and partnerships in which we have a significant interest, SEI administers \$321.7 billion in mutual fund and pooled assets, manages \$138.5 billion in assets, and operates 22 offices in 12 countries. For more information, visit www.seic.com.

Many of our responses may be considered "forward looking statements" and include discussions about future operations, strategies and financial results. Forward-looking statements are based upon estimates and assumptions that involve risks and uncertainties, many of which are beyond our control or are subject to change. Although we believe our assumptions are reasonable, they could be inaccurate. Our actual future revenues and income could differ materially from our expected results. We have no obligation to publicly update or revise any forward-looking statements.



## SEI INVESTMENTS COMPANY CONSOLIDATED STATEMENTS OF INCOME (In thousands, except per share data)

	Three M Ended Sept 2005	
	2005	2004
Revenues	\$ 193,659	\$ 172,978
Operating and development expenses	99,633	78,961
Sales and marketing expenses	32,514	32,410
General and administrative expenses	8,212	7,054
Income before interest and taxes	53,300	54,553
Equity in earnings of unconsolidated affiliate	20,956	11,859
Net (loss) gain on investments	(130)	439
Interest income	1,979	1,184
Interest expense	(369)	(497)
Other income	941	3,689
Income before taxes	76,677	71,227
Income taxes	27,481	25,820
Net income	\$ 49,196	\$ 45,407
Diluted earnings per common share	\$48	\$.43
Shares used to calculate diluted earnings per common share	102,595	104,968
Basic earnings per common share	\$.49	\$.44
Shares used to calculate basic earnings per common share	99,814	102,904

## SEI INVESTMENTS COMPANY CONSOLIDATED STATEMENTS OF INCOME (In thousands, except per share data)

	Nine M Ended Sep 2005	
Revenues	\$ 569,420	\$ 509,301
Operating and development expenses	291,140	232,289
Sales and marketing expenses	97,621	98,037
General and administrative expenses	25,331	22,651
Income before interest and taxes	155,328	156,324
Equity in earnings of unconsolidated affiliate	53,818	31,542
Net gain on investments	219	4,730
Interest income	5,739	3,021
Interest expense	(1,171)	(1,628)
Other income	941	3,689
Income before taxes	214,874	197,678
Income taxes	77,785	71,658
Net income	\$ 137,089	\$ 126,020
Diluted earnings per common share	\$ 1.32	\$ 1.19
	102 5(0	106.041
Shares used to calculate diluted earnings per common share	103,560	106,041
Basic earnings per common share	\$ 1.36	\$ 1.21
ref r		
Shares used to calculate basic earnings per common share	100,792	103,736

## SEI INVESTMENTS COMPANY CONDENSED BALANCE SHEETS (In thousands)

	September 30, 2005	December 31, 2004
Assets		
Cash and short-term investments	\$ 133,709	\$ 216,966
Restricted Cash	10,003	14,386
Receivables	118,872	108,795
Other current assets	13,788	15,532
Total current assets	276,372	355,679
Property and Equipment, net	115,049	113,640
Investments available for sale	51,999	39,817
Capitalized Software, net	100,430	55,830
Other assets	62,251	50,509
Total assets	\$ 606,101	\$ 615,475
Liabilities		
Current liabilities	\$ 137,726	\$ 163,569
Long-term debt	9,000	14,389
Long-term deferred gain		1,472
Deferred income taxes	50,018	32,103
Shareholders' Equity	409,357	403,942
Total liabilities and shareholders' equity	\$ 606,101	\$ 615,475
Tour nuomuos una sintenotaris equity	\$ 000,101	\$ 515,475

SEI Investments Business Segments	Three Months er	Three Months ended Sep. 30,		Nine Months ended Sep. 30,	
(In thousands)	2005	2004	2005	2004	
Private Banking and Trust:					
Revenues					
Investment processing fees	54,952	54,381	172,668	166,602	
Fund processing fees	4,283	6,247	13,367	25,288	
Investment management fees	8,558	8,732	25,686	26,247	
Total Revenues	67,793	69,360	211,721	218,137	
Operating and development expenses	35,831	30,217	108,655	101,300	
Sales and marketing expenses	8,380	9,469	26,893	30,032	
Operating Profit	23,582	29,674	76,173	86,805	
Operating Margin	35%	43%	36%	40%	
Investment Advisors:					
Revenues	53,142	45,967	151,205	132,198	
Operating and development expenses	18,076	13,785	51,611	38,124	
Sales and marketing expenses	6,088	7,187	18,774	21,769	
Operating Profit	28,978	24,995	80,820	72,305	
Operating Margin	55%	54%	53%	55%	
Enterprises:					
Revenues	22,004	18,347	62,939	50,617	
Operating and development expenses	6,796	5,502	19,010	13,751	
Sales and marketing expenses	5,487	4,733	15,482	13,698	
Operating Profit	9,721	8,112	28,447	23,168	
Operating Margin	44%	44%	45%	46%	
Money Managers:					
Revenues	22,707	20,523	64,081	56,471	
Operating and development expenses	15,716	13,517	43,433	35,491	
Sales and marketing expenses	3,629	3,433	10,425	10,523	
Operating Profit	3,362	3,573	10,223	10,457	
Operating Margin	15%	17%	16%	19%	
Investments in New Businesses:					
Revenues	28,013	18,781	79,474	51,878	
Operating and development expenses	23,214	15,940	68,431	43,623	
Sales and marketing expenses	8,930	7,588	26,047	22,015	
Operating Loss	(4,131)	(4,747)	(15,004)	(13,760)	
Operating Margin	(15%)	(25%)	(19%)	(27%	
Consolidated Segment Totals:					
Revenues	\$ 193,659	\$ 172,978	\$569,420	\$509,301	
Operating and development expenses	99,633	78,961	291,140	232,289	
Sales and marketing expenses	32,514	32,410	97,621	98,037	
Operating Profit	\$ 61,512	\$ 61,607	\$180,659	\$178,975	
Operating Margin	32%	36%	32%	35%	
General and Administrative expenses	8,212	7,054	25,331	22,651	
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Income from Operations	\$ 53,300	\$ 54,553	\$155,328	\$156,324	

## SEI INVESTMENTS COMPANY ASSET BALANCES (In millions)

	Sep. 30, Dec. 31, Mar. 31, Jun. 2004 2004 2005 200	
Private Banking and Trust:		
Equity/Fixed Income prgms.		,495 \$ 2,504
Collective Trust Fund prgm.		,700 1,704
Liquidity funds	7,723 7,503 7,406 7	7,668
Total assets under mgmt.	\$ 11,840 \$ 11,801 \$ 11,407 \$ 11	,637 \$ 11,876
Client assets under admin.	35,881 35,986 33,703 34	,208 28,675
Total assets under admin.	\$ 47,721 \$ 47,787 \$ 45,110 \$ 45	,845 \$ 40,551
Investment Advisors:		
Equity/Fixed Income prgms.	\$ 25,559 \$ 27,706 \$ 27,371 \$ 27	,883 \$ 29,219
Collective Trust Fund prgm.	2,592 2,521 2,513 2	,610 2,623
Liquidity funds	1,081 1,026 1,113 1	,018 1,047
Total assets under mgmt.	\$ 29,232 \$ 31,253 \$ 30,997 \$ 31	,511 \$ 32,889
U U		,011 0 02,000
Enterprises:	\$ 15051 \$ 15000 \$ 15000 \$ 15000 \$ 15000	272 0 10 266
Equity/Fixed Income prgms.		,273 \$ 19,266
Collective Trust Fund prgm. Liquidity funds		,001 1,013 ,836 2,389
		,850 2,589
Total assets under mgmt.	\$ 20,771 \$ 21,712 \$ 21,896 \$ 22	,110 \$ 22,668
Money Managers:		
Equity/Fixed Income prgms.	\$ 25 \$ 18 \$ 12 \$	12 \$ 13
Collective Trust Fund prgm.		,108 8,524
Liquidity funds	226 208 182	167 185
Total assets under mgmt.	\$ 7,477 \$ 7,323 \$ 7,828 \$ 8	,287 \$ 8,722
Client assets under admin.	123,651 124,648 127,247 139	,822 147,647
Total assets under admin.	\$ 131,128 \$ 131,971 \$ 135,075 \$ 148	,109 \$ 156,369
Investments in New Businesses:		
Equity/Fixed Income prgms.	\$ 13,507 \$ 15,566 \$ 17,778 \$ 19	,137 \$ 18,873
Liquidity funds	169 179 225	255 318
Total assets under mgmt.	\$ 13,676 \$ 15,745 \$ 18,003 \$ 19	,392 \$ 19,191
Client assets under admin.	6,096 7,003 6,253 7	6,841
Total assets under admin.	\$ 19,772 \$ 22,748 \$ 24,256 \$ 26	,688 \$ 26,032
Unconsolidated Affiliate:		
Equity/Fixed Income prgms.	\$ 26,835 \$ 32,556 \$ 33,781 \$ 37	,740 \$ 43,192
Consolidated:		
Equity/Fixed Income prgms (A,B)	\$ 84,459 \$ 95,909 \$ 99,295 \$ 105	,540 \$ 113,067
Collective Trust Fund prgm.		,419 13,864
Liquidity funds (B)		,718 11,607
Total assets under mgmt.	\$ 109,831 \$ 120,390 \$ 123,912 \$ 130	,677 \$ 138,538
Client assets under admin.		,326 183,163
Total assets under admin.	\$ 275,459 \$ 288,027 \$ 291,115 \$ 312	,003 \$ 321,701

(A)

Equity/Fixed Income programs include \$2,370 of assets invested in SEI's Asset Allocation Funds at 9/30/05 In addition to the numbers presented, SEI also administers an additional \$4,800 in Funds of Funds assets (as of September 30, 2005) on which SEI does not earn an (B) administration fee.