# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# FORM 8-K

# **CURRENT REPORT**

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

July 21, 2011 Date of report (Date of earliest event reported)

# **SEI Investments Company**

(Exact name of registrant as specified in its charter)

Pennsylvania (State or other jurisdiction of incorporation) 0-10200 (Commission File No.) 23-1707341 (I.R.S. Employer Identification No.)

1 Freedom Valley Drive Oaks, Pennsylvania 19456

(Address of principal executive offices) (Zip Code)

(610) 676-1000

(Registrants' telephone number, including area code)

Not applicable

(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

" Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

" Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

" Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

" Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

# Item 2.02. Results of Operations and Financial Condition.

On Thursday, July 21, 2011, SEI Investments Company issued a press release announcing its financial and operating results for the second quarter ended June 30, 2011. A copy of the press release is furnished as Exhibit 99.1 and incorporated in this Item 2.02 by reference.

As provided in General Instruction B.2 to Form 8-K, the information furnished in this Item 2.02 and Exhibit 99.1 hereto shall not be deemed "filed" for purposes of Section 18 of the Securities and Exchange Act of 1934, as amended, nor shall it be deemed incorporated by reference in any filing with the Securities and Exchange Commission, except as shall be expressly provided by specific reference in such filing.

# Item 9.01. Financial Statements and Exhibits.

- (d) Exhibits.
- 99.1 Press Release dated July 21, 2011 of SEI Investments Company related to the Company's financial and operating results for the second quarter ended June 30, 2011.

# SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

SEI Investments Company

Date: July 21, 2011

By: /s/ Dennis J. McGonigle

Dennis J. McGonigle Chief Financial Officer

# EXHIBIT INDEX

Exhibit <u>Number</u> 99.1

 Description

 Press Release dated July 21, 2011 of SEI Investments Company related to the Company's financial and operating results for the second quarter ended June 30, 2011.

# NEWS FROM SEI

Investor Contact: Murray Louis SEI (610) 676-1932 <u>mlouis@seic.com</u> Pages: 8

## FOR IMMEDIATE RELEASE

# Dana Grosser SEI (610) 676-2459 <u>dgrosser@seic.com</u>

Media Contact:

#### SEI REPORTS SECOND-QUARTER 2011 FINANCIAL RESULTS

OAKS, Pa., July 21, 2011 — SEI Investments Company (NASDAQ:SEIC) today announced financial results for second-quarter 2011. Diluted earnings per share were \$.29 in second-quarter 2011 compared to \$.28 in second-quarter 2010.

Consolidated Overview (In thousands, except earnings per share)	For the Three Months Ended June 30,				For the Six Months Ended June 30,		
	2011	2010	%	2011	2010	%	
Revenues	\$237,760	\$228,388	4%	\$470,253	\$449,923	5%	
Net Income attributable to SEI	53,603	53,478	— %	111,331	112,898	(1%)	
Diluted Earnings Per Share	\$ 0.29	\$ 0.28	4%	\$ 0.59	\$ 0.59	— %	

"Our second-quarter results came in essentially flat versus both year-ago and first-quarter levels," said Alfred P. West, Jr., SEI Chairman and CEO. "These results reflect the increased Global Wealth Platform spending, which is preparing us to launch GWP in the US for our bank and advisor segments. While we're excited about the opportunity that GWP provides, we are not satisfied with short-term performance. We are working hard to increase revenues and control costs. While we believe our accelerated spending will continue to put pressure on financial results in the short-term, particularly in the banking segment, we are confident that we are well-positioned for long-term growth in all of our business segments."

# Summary of Second-Quarter and Year to Date Results by Business Segment

$\begin{array}{c c c c c c c c c c c c c c c c c c c $	(In thousands)		For the Three Month Period Ended June 30.			For the Six Month Period Ended June 30,		
Revenues\$ 87,873\$ 90,091 $(22\%)$ \$174,582\$177,212 $(1\%)$ Expenses $86,274$ $78,612$ $10\%$ $168,677$ $156,211$ $8\%$ Operating Profit $2\%$ $13\%$ $3\%$ $12\%$ $12\%$ Investment Advisors: $2\%$ $13\%$ $3\%$ $78,66$ $91,861$ $7\%$ Revenues $49,768$ $46,398$ $7\%$ $97,876$ $91,861$ $7\%$ Operating Profit $22,034$ $18,278$ $21\%$ $43,102$ $36,158$ $19\%$ Operating Profit $22,034$ $18,278$ $21\%$ $43,102$ $36,158$ $19\%$ Operating Margin $44\%$ $39\%$ $44\%$ $39\%$ $44\%$ $39\%$ Institutional Investors: $Revenues$ $54,731$ $51,446$ $6\%$ $107,916$ $101,785$ $6\%$ Revenues $24,734$ $26,576$ $3\%$ $53,557$ $48,299$ $10\%$ $88,299$ $10\%$ Operating Margin $50\%$ $48\%$ $50\%$ $48\%$ $50\%$ $48\%$ Investment Managers: $Revenues$ $22,596$ $14\%$ $57,281$ $50,155$ $14\%$ Operating Profit $0,13,444$ $10\%$ $30,612$ $26,895$ $14\%$ Operating Margin $34\%$ $35\%$ $35\%$ $35\%$ Investment Sin Revenues $29,282$ $25,596$ $14\%$ $57,281$ $50,155$ $14\%$ Operating Margin $34\%$ $35\%$ $35\%$ $35\%$ $35\%$ $35\%$ Investments in New Businesses: <th></th> <th>2011</th> <th>2010</th> <th>%</th> <th>2011</th> <th>2010</th> <th>%</th>		2011	2010	%	2011	2010	%	
Expenses $\frac{86,274}{0}$ $\frac{78,612}{11,979}$ $10\%$ $\frac{168,677}{5,905}$ $\frac{156,211}{52,101}$ $8\%$ Operating Margin $2\%$ $13\%$ $3\%$ $12\%$ Investment Advisors: $2\%$ $13\%$ $3\%$ $12\%$ Revenues $49,768$ $46,398$ $7\%$ $97,876$ $91,861$ $7\%$ Expenses $27,734$ $28,120$ $11\%$ $54,774$ $55,703$ $(2\%)$ Operating Profit $22,034$ $18,278$ $21\%$ $44\%$ $39\%$ $34\%$ Operating Margin $44\%$ $39\%$ $44\%$ $39\%$ $34\%$ $39\%$ Institutional Investors: $27,746$ $26,576$ $3\%$ $54,574$ $54,529$ $52,56$ Revenues $54,731$ $51,446$ $6\%$ $107,916$ $101,785$ $6\%$ Operating Profit $27,235$ $24,870$ $10\%$ $53,557$ $48,59$ $29,262$ Operating Profit $27,235$ $24,870$ $10\%$ $53,557$ $48\%$ Operating Profit $27,235$ $24,940$ $13\%$ $87,893$ $70,505$ $14\%$ Operating Profit $15,170$ $13,844$ $10\%$ $30,612$ $26,895$ $14\%$ Operating Profit $15,170$ $13,844$ $10\%$ $30,612$ $26,895$ $14\%$ Operating Profit $10,13$ $8\%$ $35\%$ $35\%$ $35\%$ $35\%$ Operating Profit $10,178$ $10\%$ $10,178$ $6,002$ $14\%$ Operating Profit $10,13$ $8\%$ $10,13$ $87,99$								
$\begin{array}{c c c c c c c c c c c c c c c c c c c $					· · · · ·			
Operating Margin         2%         13%         3%         12%           Investment Advisors:         Revenues         49,768         46,398         7%         97,876         91,861         7%           Expenses         27,734         28,120         (1%)         54,774         55,703         (2%)           Operating Profit         22,034         18,278         21%         43,102         36,158         19%           Operating Margin         44%         39%         44%         39%         101,785         6%           Institutional Investors:         Revenues         54,731         51,446         6%         107,916         101,785         6%           Expenses         27,206         26,576         3%         54,359         52,956         3%           Operating Profit         27,325         24,870         10%         53,557         48,829         10%           Operating Margin         50%         48%         50%         48,829         10%         14%         14%         14%         14%         14%         14%         14%         14%         14%         14%         14%         14%         14%         14%         14%         14%         14%         14%	1							
Investment Advisors:         Investment Advisors:           Revenues         49,768         46,398         7%         97,876         91,861         7%           Expenses         27,734         28,120         (1%)         54,774         55,703         (2%)           Operating Profit         22,034         18,278         21%         43,102         36,158         19%           Institutional Investors:         44%         39%         44%         39%         101,785         6%           Expenses         27,406         26,576         3%         54,359         52,956         3%           Operating Margin         50%         48%         50%         48%         10%         0perating Profit         51,710         13,844         10%         30,612         26,955         14%         0perating Profit         51,710         13,844         10%         30,612         26,955         14%         0perating Profit         51,710         13,844         10%         <	1 0		, ,	(86%)			(72%)	
Revenues         49,768         46,398         7%         97,876         91,861         7%           Expenses         27,734         28,120         (1%)         54,774         55,703         (2%)           Operating Profit         22,034         18,278         21%         43,102         36,158         19%           Operating Margin         44%         39%         44%         39%         44%         39%           Institutional Investors:         Revenues         54,731         51,446         6%         107,916         101,785         6%           Operating Profit         27,232         24,870         10%         53,557         48,829         10%           Operating Margin         50%         48%         50%         48%         10%         53,557         48,829         10%           Operating Margin         50%         48%         50%         48%         50%         48%         10%         53,557         48,829         10%         54,359         52,956         3%         60,15         5,0105         14%         0,50%         48%         50%         48%         10%         50,155         14%         0,155         14%         0,125         51,557         14%	Operating Margin	2%	13%		3%	12%		
Expenses         27,734         28,120         (1%)         54,774         55,703         (2%)           Operating Profit         22,034         18,278         21%         43,102         36,158         19%           Operating Margin         44%         39%         44%         39%         44%         39%           Institutional Investors:         Expenses         54,731         51,446         6%         107,916         101,785         6%           Expenses         27,406         26,576         3%         54,339         52,956         3%           Operating Margin         27,325         24,870         10%         53,557         48,829         10%           Operating Margin         50%         48%         50%         48%         50%         48%           Investment Managers:         Revenues         44,452         39,440         13%         87,893         77,050         14%           Operating Profit         15,170         13,844         10%         30,612         26,895         14%           Operating Margin         35%         35%         35%         35%         35%         20%         12%         0perating Margin         34%         35%         35%         35	Investment Advisors:							
Operating Profit Operating Margin         22,034         18,278         21%         43,102         36,158         19%           Operating Margin         44%         39%         44%         39%         44%         39%           Institutional Investors:         ************************************	Revenues	49,768	46,398	7%	97,876	91,861	7%	
Operating Margin         44%         39%         44%         39%           Institutional Investors:         Revenues         54,731         51,446         6%         107,916         101,785         6%           Expenses         27,406         26,576         3%         54,359         52,956         3%           Operating Profit         27,325         24,870         10%         53,557         48,829         10%           Operating Margin         50%         44%         39,440         13%         87,893         77,050         14%           Expenses         29,282         25,596         14%         57,281         50,155         14%           Operating Profit         0,34%         35%         35%         35%         35%           Operating Margin         34%         35%         35%         35%         35%           Operating Margin         34%         35%         35%         35%         35%           Investments in New Businesses:         29,202         2,739         7%         6,045         5,400         12%           Operating Loss         0,936         1,013         (8%)         1,986         2,015         (1%)           Operating Loss         2	Expenses	27,734	28,120	(1%)	54,774	55,703	(2%)	
Institutional Investors:       Revenues       54,731       51,446       6%       107,916       101,785       6%         Expenses       27,406       26,576       3%       54,359       52,956       3%         Operating Profit       27,325       24,870       10%       53,557       48,829       10%         Operating Margin       50%       48%       50%       48%       50%       48%         Investment Managers:       Revenues       29,282       25,596       14%       57,281       50,155       14%         Operating Profit       15,170       13,844       10%       30,612       26,895       14%         Operating Margin       34%       35%       35%       35%       35%       11%         Investments in New Businesses:       Revenues       936       1,013       (8%)       1,986       2,015       14%         Operating Loss       (1,984)       (1,726)       15%       (4,059)       (3,385)       20%         Operating Loss       (1,984)       (1,726)       15%       (4,059)       (3,385)       20%         Operating Loss       (1,984)       (1,726)       15%       (4,059)       (3,385)       20%         Ope	Operating Profit	22,034	18,278	21%	43,102	36,158	19%	
Revenues         54,731         51,446         6%         107,916         101,785         6%           Expenses         27,406         26,576         3%         54,359         52,956         3%           Operating Profit         27,325         24,870         10%         53,557         48,829         10%           Operating Margin         50%         48%         50%         48%         50%         48%           Investment Managers:           29,282         25,596         14%         57,281         50,155         14%           Operating Profit         15,170         13,844         10%         30,612         26,895         14%           Operating Margin         34%         35%         35%         35%         35%         35%           Investments in New Businesses:             44,052         10,13         6%         1,986         2,015         14%           Operating Margin         34%         35%         35%         35%         35%         35%         35%         35%         35%         35%         35%         35%         35%         35%         35%         35%         35%         35%         35%	Operating Margin	44%	39%		44%	39%		
Expenses         27,406         26,576         3%         54,359         52,956         3%           Operating Profit         27,325         24,870         10%         53,557         48,829         10%           Operating Margin         50%         48%         50%         48%         50%         48%           Investment Managers:          44,452         39,440         13%         87,893         77,050         14%           Expenses         29,282         25,596         14%         57,281         50,155         14%           Operating Profit         15,170         13,844         10%         30,612         26,895         14%           Operating Margin         34%         35%         35%         35%         35%         35%         35%         35%         35%         35%         35%         35%         35%         20,15         (1%)         12%         0,96         1,013         (8%)         1,986         2,015         (1%)         12%         0,96         1,013         (8%)         1,986         2,015         (1%)         12%         0,96         1,014         (1,726)         15%         (4,059)         (3,385)         20%         0,96         0,96	Institutional Investors:							
Operating Profit         27,325         24,870         10%         53,557         48,829         10%           Operating Margin         50%         48%         50%         48%         50%         48%         50%         48%         50%         48%         50%         48%         50%         48%         50%         48%         50%         48%         50%         48%         50%         48%         50%         48%         50%         48%         50%         48%         50%         48%         50%         48%         50%         48%         50%         48%         50%         48%         50%         48%         50%         48%         50%         48%         50%         14%         57,281         50,155         14%         50,155         14%         00perating Profit         15,170         13,844         10%         30,612         26,895         14%         04%         35%         35%         35%         14%         05%         35%         35%         14%         00perating Margin         34%         35%         10%         (1,98)         (1,726)         15%         (4,059)         (3,385)         20%         0%         0perating Margin         N/A         N/A         N/A	Revenues	54,731	51,446	6%	107,916	101,785	6%	
Operating Margin         50%         48%         50%         48%           Investment Managers:         Revenues         44,452         39,440         13%         87,893         77,050         14%           Expenses         29,282         25,596         14%         57,281         50,155         14%           Operating Profit         15,170         13,844         10%         30,612         26,895         14%           Operating Margin         34%         35%         35%         35%         35%           Investments in New Businesses:         Revenues         936         1,013         (8%)         1,986         2,015         (1%)           Expenses         2,920         2,739         7%         6,045         5,400         12%           Operating Margin         N/A         N/A         N/A         N/A         N/A         N/A           Totals:         Revenues         \$237,760         \$228,388         4%         \$47,0253         \$449,923         5%           Expenses         173,616         161,643         7%         341,136         320,425         6%           Corporate overhead expenses         10,720         9,941         8%         21,368         19,658	Expenses	27,406	26,576	3%	54,359	52,956	3%	
Investment Managers:         Revenues       44,452       39,440       13%       87,893       77,050       14%         Expenses       29,282       25,596       14%       57,281       50,155       14%         Operating Profit       15,170       13,844       10%       30,612       26,895       14%         Operating Margin       34%       35%       35%       35%       35%         Investments in New Businesses:       936       1,013       (8%)       1,986       2,015       (1%)         Expenses       2,920       2,739       7%       6,045       5,400       12%         Operating Loss       (1,984)       (1,726)       15%       (4,059)       (3,385)       20%         Operating Margin       N/A       N/A       N/A       N/A       N/A         Totals:       Revenues       \$237,760       \$228,388       4%       \$470,253       \$449,923       5%         Expenses       173,616       161,643       7%       341,136       320,425       6%         Corporate overhead expenses       10,720       9,941       8%       21,368       19,658       9%         Noncontrolling interest reflected in segments       (533) <td>Operating Profit</td> <td>27,325</td> <td>24,870</td> <td>10%</td> <td>53,557</td> <td>48,829</td> <td>10%</td>	Operating Profit	27,325	24,870	10%	53,557	48,829	10%	
Revenues         44,452         39,440         13%         87,893         77,050         14%           Expenses         29,282         25,596         14%         57,281         50,155         14%           Operating Profit         15,170         13,844         10%         30,612         26,895         14%           Operating Margin         34%         35%         35%         35%         35%         35%           Investments in New Businesses:         Revenues         936         1,013         (8%)         1,986         2,015         (1%)           Expenses         2,920         2,739         7%         6,045         5,400         12%           Operating Margin         N/A         N/A         N/A         N/A         N/A         1/A           Operating Margin         1,984         (1,726)         15%         (4,059)         (3,385)         20%           Operating Margin         N/A         N/A         N/A         N/A         N/A         1/A           Totals:         Expenses         173,616         161,643         7%         341,136         320,425         6%           Corporate overhead expenses         10,720         9,941         8%         21,368 <td>Operating Margin</td> <td>50%</td> <td>48%</td> <td></td> <td>50%</td> <td>48%</td> <td></td>	Operating Margin	50%	48%		50%	48%		
Revenues         44,452         39,440         13%         87,893         77,050         14%           Expenses         29,282         25,596         14%         57,281         50,155         14%           Operating Profit         15,170         13,844         10%         30,612         26,895         14%           Operating Margin         34%         35%         35%         35%         35%         35%           Investments in New Businesses:         Revenues         936         1,013         (8%)         1,986         2,015         (1%)           Expenses         2,920         2,739         7%         6,045         5,400         12%           Operating Margin         N/A         N/A         N/A         N/A         N/A         1/A           Operating Margin         1,984         (1,726)         15%         (4,059)         (3,385)         20%           Operating Margin         N/A         N/A         N/A         N/A         N/A         1/A           Totals:         Expenses         173,616         161,643         7%         341,136         320,425         6%           Corporate overhead expenses         10,720         9,941         8%         21,368 <td>Investment Managers:</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>	Investment Managers:							
Operating Profit       15,170       13,844       10%       30,612       26,895       14%         Operating Margin       34%       35%       35%       35%       35%       35%       14%         Investments in New Businesses:       8       34%       35%       35%       35%       14%         Revenues       936       1,013       (8%)       1,986       2,015       (1%)         Expenses       2,920       2,739       7%       6,045       5,400       12%         Operating Margin       N/A       N/A       N/A       N/A       N/A         Totals:       8       228,388       4%       \$470,253       \$449,923       5%         Expenses       173,616       161,643       7%       341,136       320,425       6%         Corporate overhead expenses       10,720       9,941       8%       21,368       19,658       9%         Noncontrolling interest reflected in segments       (533)       (368)       N/A       (805)       (677)       N/A		44,452	39,440	13%	87,893	77,050	14%	
Operating Margin         34%         35%         35%         35%           Investments in New Businesses:         936         1,013         (8%)         1,986         2,015         (1%)           Revenues         936         1,013         (8%)         1,986         2,015         (1%)           Expenses         2,920         2,739         7%         6,045         5,400         12%           Operating Loss         (1,984)         (1,726)         15%         (4,059)         (3,385)         20%           Operating Margin         N/A         N/A         N/A         N/A         N/A           Totals:         Revenues         \$237,760         \$228,388         4%         \$470,253         \$449,923         5%           Expenses         173,616         161,643         7%         341,136         320,425         6%           Corporate overhead expenses         10,720         9,941         8%         21,368         19,658         9%           Noncontrolling interest reflected in segments         (533)         (368)         N/A         (805)         (677)         N/A	Expenses	29,282	25,596	14%	57,281	50,155	14%	
Operating Margin         34%         35%         35%         35%           Investments in New Businesses:         936         1,013         (8%)         1,986         2,015         (1%)           Revenues         936         1,013         (8%)         1,986         2,015         (1%)           Expenses         2,920         2,739         7%         6,045         5,400         12%           Operating Loss         (1,984)         (1,726)         15%         (4,059)         (3,385)         20%           Operating Margin         N/A         N/A         N/A         N/A         N/A           Totals:         Revenues         \$237,760         \$228,388         4%         \$470,253         \$449,923         5%           Expenses         173,616         161,643         7%         341,136         320,425         6%           Corporate overhead expenses         10,720         9,941         8%         21,368         19,658         9%           Noncontrolling interest reflected in segments         (533)         (368)         N/A         (805)         (677)         N/A	Operating Profit	15,170	13,844	10%	30,612	26,895	14%	
Revenues       936       1,013       (8%)       1,986       2,015       (1%)         Expenses       2,920       2,739       7%       6,045       5,400       12%         Operating Loss       (1,984)       (1,726)       15%       (4,059)       (3,385)       20%         Operating Margin       N/A       N/A       N/A       N/A       N/A         Totals:       Revenues       \$237,760       \$228,388       4%       \$470,253       \$449,923       5%         Expenses       173,616       161,643       7%       341,136       320,425       6%         Corporate overhead expenses       10,720       9,941       8%       21,368       19,658       9%         Noncontrolling interest reflected in segments       (533)       (368)       N/A       (805)       (677)       N/A		· · · · · · · · · · · · · · · · · · ·	35%		35%			
Expenses       2,920       2,739       7%       6,045       5,400       12%         Operating Loss       (1,984)       (1,726)       15%       (4,059)       (3,385)       20%         Operating Margin       N/A       N/A       N/A       N/A       N/A       N/A         Totals:       Revenues       \$237,760       \$228,388       4%       \$470,253       \$449,923       5%         Expenses       173,616       161,643       7%       341,136       320,425       6%         Corporate overhead expenses       10,720       9,941       8%       21,368       19,658       9%         Noncontrolling interest reflected in segments       (533)       (368)       N/A       (805)       (677)       N/A	Investments in New Businesses:							
Expenses         2,920         2,739         7%         6,045         5,400         12%           Operating Loss         (1,984)         (1,726)         15%         (4,059)         (3,385)         20%           Operating Margin         N/A         N/A         N/A         N/A         N/A         N/A           Totals:         Revenues         \$237,760         \$228,388         4%         \$470,253         \$449,923         5%           Expenses         173,616         161,643         7%         341,136         320,425         6%           Corporate overhead expenses         10,720         9,941         8%         21,368         19,658         9%           Noncontrolling interest reflected in segments         (533)         (368)         N/A         (805)         (677)         N/A	Revenues	936	1,013	(8%)	1,986	2,015	(1%)	
Operating Margin         N/A         N/A         N/A         N/A           Totals:         \$237,760         \$228,388         4%         \$470,253         \$449,923         5%           Revenues         \$237,760         \$228,388         4%         \$470,253         \$449,923         5%           Expenses         173,616         161,643         7%         341,136         320,425         6%           Corporate overhead expenses         10,720         9,941         8%         21,368         19,658         9%           Noncontrolling interest reflected in segments	Expenses	2,920	2,739	× /	6,045		< /	
Operating Margin         N/A         N/A         N/A         N/A           Totals:         \$237,760         \$228,388         4%         \$470,253         \$449,923         5%           Revenues         \$237,760         \$228,388         4%         \$470,253         \$449,923         5%           Expenses         173,616         161,643         7%         341,136         320,425         6%           Corporate overhead expenses         10,720         9,941         8%         21,368         19,658         9%           Noncontrolling interest reflected in segments	Operating Loss	(1,984)	(1,726)	15%	(4,059)	(3,385)	20%	
Revenues         \$237,760         \$228,388         4%         \$470,253         \$449,923         5%           Expenses         173,616         161,643         7%         341,136         320,425         6%           Corporate overhead expenses         10,720         9,941         8%         21,368         19,658         9%           Noncontrolling interest reflected in segments         (533)         (368)         N/A         (805)         (677)         N/A	1 6							
Revenues         \$237,760         \$228,388         4%         \$470,253         \$449,923         5%           Expenses         173,616         161,643         7%         341,136         320,425         6%           Corporate overhead expenses         10,720         9,941         8%         21,368         19,658         9%           Noncontrolling interest reflected in segments         (533)         (368)         N/A         (805)         (677)         N/A	Totals:							
Corporate overhead expenses         10,720         9,941         8%         21,368         19,658         9%           Noncontrolling interest reflected in segments         (533)         (368)         N/A         (805)         (677)         N/A		\$237,760	\$228,388	4%	\$470,253	\$449,923	5%	
Noncontrolling interest reflected in segments (533) (368) N/A (805) (677) N/A	Expenses	173,616	161,643	7%	341,136	320,425	6%	
	Corporate overhead expenses	10,720	9,941	8%	21,368	19,658	9%	
Income from operations \$ 53,957 \$ 57,172 (6%) \$108,554 \$110,517 (2%)	Noncontrolling interest reflected in segments	(533)	(368)	N/A	(805)	(677)	N/A	
	Income from operations	\$ 53,957	\$ 57,172	(6%)	\$108,554	\$110,517	(2%)	

#### Second-Quarter Business Commentary:

- Asset management, administration, and distribution fee revenues increased, primarily due to higher asset balances under management and administration from existing clients as a result of improved capital markets.
- Assets under management increased \$1.1 billion to \$180.3 billion at June 30, 2011, as compared to \$179.2 billion at March 31, 2011.
- Sales events, net of client losses, during second-quarter 2011 totaled \$9.0 million and are expected to generate net annualized recurring revenues of approximately \$8.4 million.
- Total consolidated expenses in second-quarter 2011 reflect increased spending on the Global Wealth Platform. During the second-quarter 2011, we incurred additional
  costs related to system enhancements to meet new and existing client requirements as well as production and maintenance costs to run the platform. These costs
  mainly include personnel, consulting, and outsourcing and are the primary cause for the expense increase in the Private Banks segment.
- Prior-year Private Banks segment revenues and profits include \$5.0 million of one-time contract termination fees from a bank client lost as a result of an acquisition.
- Net income attributable to SEI includes losses from SIV securities of \$1.9 million in second-quarter 2011 compared to gains of \$3.9 million in second-quarter 2010.
- The effective tax rates were 34.7 percent for the second-quarter 2011 as compared to 37.8 percent for the second-quarter 2010. The decrease in the tax rate was due to tax planning strategies.
- In the second-quarter 2011, SEI purchased 2.5 million shares of its common stock for \$55.7 million.
- In the second-quarter 2011, we made a \$20.0 million payment on our long-term debt. As of June 30, 2011, the remaining balance on our debt is \$40.0 million.

#### **Earnings Conference Call**

A conference call to review earnings is scheduled for 2:00 PM ET on July 21, 2011. Investors may listen to the call at <u>www.seic.com/investors</u> or listen at <u>www.earnings.com</u>, a service of Thomson Streetevents. The call may also be accessed at numerous financial services web sites including AOL and Yahoo. Investors may also listen to replays at these web sites, or by telephone at (USA) 1-866-847-7860; (International) 703-639-1427, access code 210438.

#### About SEI

SEI (NASDAQ:SEIC) is a leading global provider of investment processing, fund processing, and investment management business outsourcing solutions that help corporations, financial institutions, financial advisors, and ultra-high-net-worth families create and manage wealth. As of June 30, 2011, through its subsidiaries and partnerships in which the company has a significant interest, SEI manages or administers \$430 billion in mutual fund and pooled assets or separately managed assets, including \$180 billion in assets under management and \$250 billion in client assets under administration. For more information, visit www.seic.com.

Many of the statements in this release may be considered "forward looking statements" and include discussions about future operations, strategies and financial results. Forward-looking statements are based upon estimates and assumptions that involve risks and uncertainties, many of which are beyond our control or are subject to change. Although we believe our assumptions are reasonable, they could be inaccurate. Our actual future revenues and income could differ materially from our expected results. We have no obligation to publicly update or revise any forward-looking statements.

# SEI INVESTMENTS COMPANY CONSOLIDATED STATEMENTS OF OPERATIONS (In thousands, except per share data) (Unaudited)

	Three Months 2011	Ended June 30, 2010
Asset management, admin. and distribution fees	\$ 172,331	\$ 154,774
Information processing and software servicing fees	56,035	61,296
Transaction-based and trade execution fees	9,394	12,318
Total revenues	237,760	228,388
Subadvisory, distribution and other asset mgmt costs	26,304	24,600
Software royalties and other information processing costs	7,188	6,374
Brokerage commissions	6,599	8,666
Compensation, benefits and other personnel	72,613	67,012
Stock-based compensation	3,810	6,278
Consulting, outsourcing and professional fees	29,398	22,702
Data processing and computer related	11,610	10,417
Facilities, supplies and other costs	14,098	13,586
Amortization	6,792	5,997
Depreciation	5,391	5,584
Total expenses	183,803	171,216
Income from operations	53,957	57,172
Net (loss) gain on investments	(1,948)	3,594
Interest and dividend income	1,436	1,502
Interest expense	(155)	(415)
Other income, net	_	1,070
Equity in earnings of unconsolidated affiliate	29,530	23,519
Income before taxes	82,820	86,442
Income taxes	28,707	32,603
Net income	54,113	53,839
Less: Net income attributable to noncontrolling interest	(510)	(361)
Net income attributable to SEI	\$ 53,603	\$ 53,478
Diluted earnings per common share	<u>\$ 0.29</u>	\$ 0.28
Shares used to calculate diluted earnings per common share	187,020	191,500
Basic earnings per common share	<u>\$ 0.29</u>	\$ 0.28
Shares used to calculate basic earnings per common share	184,585	189,356

# SEI INVESTMENTS COMPANY CONSOLIDATED STATEMENTS OF OPERATIONS (In thousands, except per share data) (Unaudited)

		nded June 30,
	2011	2010
Asset management, admin. and distribution fees	\$ 339,835	\$ 307,712
Information processing and software servicing fees	111,859	119,922
Transaction-based and trade execution fees	18,559	22,289
Total revenues	470,253	449,923
Subadvisory, distribution and other asset mgmt costs	52,600	50,183
Software royalties and other information processing costs	14,205	12,448
Brokerage commissions	13,180	16,091
Compensation, benefits and other personnel	143,638	134,228
Stock-based compensation	7,542	12,935
Consulting, outsourcing and professional fees	55,396	43,409
Data processing and computer related	22,913	20,345
Facilities, supplies and other costs	28,200	27,080
Amortization	13,023	11,897
Depreciation	11,002	10,790
Total expenses	361,699	339,406
Income from operations	108,554	110,517
Net gain on investments	5,330	21,073
Interest and dividend income	2,980	3,202
Interest expense	(359)	(886)
Other income, net	—	1,070
Equity in earnings of unconsolidated affiliate	58,479	47,593
Income before taxes	174,984	182,569
Income taxes	62,831	68,872
Net income	112,153	113,697
Less: Net income attributable to the noncontrolling interest	(822)	(799)
Net income attributable to SEI	<u>\$ 111,331</u>	\$ 112,898
Diluted earnings per common share	<u>\$ 0.59</u>	\$ 0.59
Shares used to calculate diluted earnings per common share	187,757	191,281
Basic earnings per common share	\$ 0.60	\$ 0.60
Shares used to calculate basic earnings per common share	185,186	189,652

# SEI INVESTMENTS COMPANY CONDENSED BALANCE SHEETS (In thousands)

	(Unaudited) June 30, 2011	December 31, 2010
Assets		
Cash and short-term investments	\$ 442,311	\$ 496,292
Restricted cash	4,000	4,000
Receivables, net	180,660	165,772
Securities owned	21,032	—
Other current assets	17,130	17,655
Total current assets	665,133	683,719
Property and equipment, net	136,543	140,568
Marketable securities	138,479	179,364
Capitalized software, net	302,337	294,332
Investment in unconsolidated affiliate	72,439	64,409
Other assets, net	15,874	14,831
Total assets	\$1,330,805	\$1,377,223
Liabilities		
Current liabilities	\$ 104,551	\$ 127,600
Long-term debt	40,000	95,000
Deferred income taxes	91,643	92,253
Long-term liabilities	7,549	5,645
Total SEI Investments Company shareholders' equity	1,070,160	1,041,570
Noncontrolling interest	16,902	15,155
Total Equity	1,087,062	1,056,725
Total liabilities and equity	\$1,330,805	\$1,377,223

# SEI INVESTMENTS COMPANY ASSET BALANCES (In millions) (Unaudited)

	Jun. 30, 2010	Sep. 30, 2010	Dec. 31, 2010	Mar. 31, 2011	Jun. 30, 2011
Private Banks:					
Equity/Fixed Income prgms.	\$ 11,769	\$ 12,842	\$ 13,512	\$ 14,809	\$ 16,720
Collective Trust Fund prgms.	640	615	626	576	504
Liquidity funds	5,175	5,034	5,120	5,217	4,918
Total assets under mgmt.	\$ 17,584	\$ 18,491	\$ 19,258	\$ 20,602	\$ 22,142
Client assets under admin.	10,335	10,557	10,672	11,227	10,994
Total assets	\$ 27,919	\$ 29,048	\$ 29,930	\$ 31,829	\$ 33,136
Investment Advisors:					
Equity/Fixed Income prgms.	\$ 23,699	\$ 26,091	\$ 27,680	\$ 28,296	\$ 28,410
Collective Trust Fund prgms.	2,066	2,028	1,820	1,618	1,499
Liquidity funds	2,635	2,253	1,641	1,551	1,651
Total assets under mgmt.	\$ 28,400	\$ 30,372	\$ 31,141	\$ 31,465	\$ 31,560
Institutional Investors:					
Equity/Fixed Income prgms.	\$ 43,506	\$ 47,667	\$ 48,699	\$ 51,287	\$ 51,180
Collective Trust Fund prgms.	643	641	623	608	482
Liquidity funds	2,558	3,475	3,382	3,202	3,146
Total assets under mgmt.	\$ 46,707	\$ 51,783	\$ 52,704	\$ 55,097	\$ 54,808
Investment Managers:					
Equity/Fixed Income prgms.	\$ 1	\$ 1	\$ 1	\$ 37	\$ 50
Collective Trust Fund prgms.	7,366	7,781	8,177	8,841	10,372
Liquidity funds	428	423	313	139	179
Total assets under mgmt.	\$ 7,795	\$ 8,205	\$ 8,491	\$ 9,017	\$ 10,601
Client assets under admin. (A)	220,459	227,777	233,079	238,335	238,432
Total assets	\$228,254	\$235,982	\$241,570	\$247,352	\$249,033
Investments in New Businesses:					
Equity/Fixed Income prgms.	\$ 496	\$ 533	\$ 569	\$ 598	\$ 558
Liquidity funds	74	82	65	56	41
Total assets under mgmt.	\$ 570	\$ 615	\$ 634	\$ 654	\$ 599
LSV Asset Management					
Equity/Fixed Income prgms.	\$ 47,822	\$ 54,492	\$ 60,058	\$ 62,370	\$ 60,626
Consolidated:					
Equity/Fixed Income prgms (B)	\$127,293	\$141,626	\$150,519	\$157,397	\$157,544
Collective Trust Fund prgms.	10,715	11,065	11,246	11,643	12,857
Liquidity funds	10,870	11,267	10,521	10,165	9,935
Total assets under mgmt.	\$148,878	\$163,958	\$172,286	\$179,205	\$180,336
Client assets under admin. (C)	230,794	238,334	243,751	249,562	249,426
Total assets	\$379,672	\$402,292	\$416,037	\$428,767	\$429,762
	,				

(A) Client assets under administration in the Investment Managers segment include \$52.2 billion of assets balances that require limited services and therefore are at fee levels below our normal full service assets (as of June 30, 2011).

(B) Equity/Fixed Income programs include \$2.4 billion of assets invested in various asset allocation funds at June 30, 2011.

(C) In addition to the numbers presented, SEI also administers an additional \$4.7 billion in Funds of Funds assets (as of June 30, 2011) on which SEI does not earn an administration fee.